FEB 0 1 2017

CITY CLERK

## Edwards, Michelle

From: Sent: Benjamin Kite [benjamin.kite@gmail.com]

Wednesday, February 01, 2017 9:35 AM

To:

Azar, George; DeBaun, Curtis; Morris, Don; Auler, Amy; Elliott, Earl; Nasser, Karrum;

Nation, Todd; Garrison, Neil; Crossen, Martha

Cc: Subject: Edwards, Michelle
Casinos are no solution

Attachments:

Casinos Fail Old Industrial Towns.pdf; ATT00001.txt

Good Morning,

I hope this message finds you well.

I am sure you all appreciate brevity, so I will try to be succinct: in my view, Terre Haute is already in a precarious financial position and a casino will only exacerbate that situation. We are near full employment, so we really don't need new entry-level jobs, we need high-quality jobs with employers willing to "train and retain" rather than treating workers as "human resources".

The research I have seen on casinos of this kind reveals that the majority of the profits for the casino will come from the citizens of this county and those profits will not stay in the county — quite contrary to what the PR from the gambling industry seems to suggest. Independent research also suggests that a casino in Terre Haute will only increase addiction, domestic abuse, prostitution and human trafficking. Perhaps this is the reason we need to double the size of our jail. I've heard the defense that the increase is minimal and that it's worth the trade off — what amount of human trafficking is "worth the trade off"? In my view, any increase is unacceptable.

I'll note that there are a lot of citizens who feel the same way and I don't think that they are feeling very heard. What we see instead is city and county officials one by one stepping forward to bless this proposal — and why? Who prompted them to do so?

I think it would be a very good idea for the common council to host a well-publicized public forum where we can discuss these issues together. At the very least, it's essential that an impact study (and I mean a study, not a PR package paid for by the gaming industry) to assess whether this endeavor is really the benefit it purports to be or whether — as described in the article attached here about Bethlehem, PA — this is one of the worst things we could do for our community.

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#### THE BLOG

# **Casinos Fail Old Industrial Towns**

① 11/14/2014 12:31 pm ET | Updated Jan 14, 2015















Peter Van Buren

Author of the forthcoming "Hooper's War," "Ghosts of Tom Joad: A Story of the #99Percent" and "We Meant Well"

It wasn't just a business, it was a way of life— what residents of Bethlehem, Pennsylvania referred to simply as "The Steel"— a mill once America's second largest steel producer with 31,500 souls working in a single facility.

#### The Mill

The mill made the steel for the Empire State building and the Golden Gate Bridge, and for WWII warships. After cheap imports flooded the United States in the 1980s, the Bethlehem Steel facility closed, leaving behind a mile-long scar of rusted out buildings people call the brownfields, along the Lehigh River. *Allentown*, Billy Joel's bitter saga of industrial decline, name-checked the town.

#### The Promise of Legalized Gambling

So as soon as Pennsylvania legalized casinos in 2004, Bethlehem scrambled for one of the first, and won. Symbolically, Las Vegas' Sands corporation would build right on top of the old mill. Everyone hoped the casino would replace a decent portion of the jobs lost when The Steel left. But by 2014, there were only <u>2,200 positions</u> at the casino, plus 700 at leased businesses inside. Was a casino really the answer?

Even those new jobs didn't come for free. Roads, some \$10 million worth, had to be built or repaired to make it easier for out-of-towners (New York is only 75 miles away) to reach the casino. The city added to its police force. Since the casino was located outside the downtown business district, the city paid for a shuttle bus to try and draw players to their shops. But the casino had its own retail mall competing with anything local. No one should "plan on a casino to bring about urban renewal," said a Wynn Casinos property manager in nearby Philadelphia, "because that's not what casinos

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#### The House Always Wins

Still, there was money to be made in Bethlehem. <u>Casino profits</u>, of course, were repatriated to the owners in Las Vegas. Pennsylvania requires casinos to pay a 55 percent tax on revenues, but only four percent of that goes to the host community. For Bethlehem in 2013, that totaled <u>\$9.5 million</u>, not game-changing money for an area so economically devastated for so long. <u>Baltimore</u>, an early adopter of casino gambling as an economic resurrection strategy, has seen similar results. In Atlantic City, the first major destination outside Las Vegas to feature legalized gambling, <u>four major casinos closed</u> in the past year.

Bringing in a casino is about jobs and money. Jobs <u>created</u> statewide in Pennsylvania via gaming do not even equal the number lost in Bethlehem alone. As of 2013, Pennsylvania casinos directly employed only <u>17,768</u> people, leaving significant questions about the role of gaming in lifting America's devastated rust belt towns out of unemployment-driven malaise.

As for money, a <u>report</u> notes that after some initial successes, revenues in Pennsylvania from gaming declined by 2013. Statewide, casinos did contribute about \$81 million in taxes last year. However, it is unclear how much of the revenue behind those taxes came from local residents, what might be called churning rather than creation, a back-door tax on those ill-prepared to lose money at the slots (<u>affluent</u> people visit casinos less often than poorer people do.) One group of frequent visitors who have found a way to beat the house come from New York's Korean community; they sell the promotional <u>meal vouchers</u> from the casino on the black market.

Competition is a serious problem, as <u>new casinos</u> open in surrounding states. For example, New Jersey is considering a casino at the Meadowlands, only <u>30 minutes</u> outside New York City, which will pull many away from Bethlehem's new bright lights. Pennsylvania is also among the states with the highest casino tax rate in the nation, raising further the question of market cannibalization should gaming corporations seek out lower rates in adjoining states. Casino revenues nationwide have not recovered their 2007 peaks, and <u>Moody's</u> projects a drop through 2015, cutting industry earnings by as much as 7.5 percent.

### Don't Gamble if You Can't Afford to Lose

Only a generation ago, Bethlehem, Pennsylvania had a steel mill employing tens of thousands of people at good wages. Including benefits, an average union steelworker made \$26.12 per hour then, the equivalent of \$40.66 today. It was enough to create one of the most powerful economies on earth, supported by a robust middle class driving demand for housing, cars, everything. They could afford to gamble a bit on yearly vacations, too.

The typical casino worker today in Bethlehem makes \$10-12 an hour. Many are part-

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time. They labor in the shadow of the mill that helped build the Empire State building and the Golden Gate Bridge, a new way of life that may flounder on a bad roll of the dice.

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We Meant Well: How I Helped Lose the Battle for the Hearts and Minds of the Iraqi People (American Empire Project)



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